

LTW PROPOSAL:

SUB: Proposal for connect at London Tech Week - XYZ | Asset Telematics

Mail:

This is Giridhar, Strategic IT Consultant with Asset Telematics.

Glad to connect and I am writing to you seeking a possible connect and converge on Digital Transformation Opportunities, at the upcoming event "LONDON TECH WEEK".

Asset Telematics, a Product Mindset Global product and services company for 15 years. We are one of the early solutioners for fleet management like cab dispatch systems. We evolved to develop and maintain large scale products for premier Telcos in India. Our technical journey resulted in 600+ reusable components which will enable a sizable saving of Time & Cost to our customers.

Currently our expertise in delivering enterprise level software solutions spread across multiple domains and technologies like IoT, Logistics, Healthcare, Web, and Mobility.

As we look to expand our presence in London, we are keen to explore potential synergies with your organization. I would love the opportunity to meet with you during London Tech Week to discuss opportunities to collaborate which helps in mutual growth.

Looking forward to your response and hopefully connecting at LTW

Best Regards,

Generic:

Dear Vijayakumar,

Good day! We're Asset Telematics, an IT Product & Services company with 15+ years of expertise in **Software Development**. Some of our notable clients are **Reliance Jio, Reliance Industries, Airtel, JSW, Sky Logistics, and Meru**.

We have 2000+ reusable components that can reduce your project development Time & Effort by 20-30%.

Our team of 200+ experts based out of our ODCs in India, is skilled in various mentioned technologies, including:

- **Web & Mobile Development** (Angular, React JS, ASP.net, Android, iOS, React Native)
- **API & Back-end Development** (Node.js, Spring Boot, .NET Core, C#, Java, TypeScript, MQTT, Kafka)
- **Database Management** (MySQL, MSSQL, MongoDB, Azure Cosmos DB)

To showcase our capabilities, I'd like to offer a small POC to support your current projects for free of cost. Let us know if you're interested, and we can schedule a 20-minute call.

I look forward to speaking with you soon.